When I reflect on 2018, I am filled with great pride for everything that has been achieved throughout the year. Netball continues to grow in many ways; welcoming new officials, gaining recognition and continuing to make important strides in all our three key strategies – Governing with Integrity, Empowering through Netball and Thrilling World Class Events.

Hon Molly Rhone OJ CD
President
International Netball Federation
INF Affiliations, Sponsors and Partners

International Federation recognised by the

INTERNATIONAL OLYMPIC COMMITTEE
INF Board of Directors

INF Board Directors and CEO taking part in the #WhiteCard Campaign to celebrate the International Day of Sport for Development and Peace

Directors

Hon Molly Rhone OJ CD - President
Sue Taylor AM - Vice President
Ann Tod - Finance Director
Shirley Hooper - Further Director
Tebogo Lebotse-Sebego PCH - Director (Africa)
Dr Pat Butcher - Director (Americas)
Gaby Hochbaum - Director (Asia)
Janet Wrighton MBE - Director (Europe)
Tina Browne - Director (Oceania)

Registered Office

First Floor Millennium House
Victoria Road
Douglas
Isle of Man
IM2 4RW
Jamaican International Player Jodi-Ann Williams in the New Zealand v Jamaica Fast5 2018 Match
As I enter the last few months of my term as President of the
International Netball Federation, I feel blessed, honoured and humbled
in equal measure.

Blessed to have been in office during these past 15 years when netball
has been at the heart and centre of the growth in interest in women’s
sport.

Honoured to have been chosen by my peers to lead the Federation. My
friends and colleagues, your support and enduring efforts, have made
possible the progress we have achieved.

Humbled as I experience the amazing vision, strength and
determination of those I work with in netball and those I meet as I travel
the globe promoting the aims and objectives of the INF.

Let me share with you the highlights of 2018.

Thrilling World Class Events

The highlight of the event calendar was the netball competition at the
Commonwealth Games Gold Coast 2018. The top 12 Commonwealth
teams based on INF World Rankings competed over 10 days in April,
with England snatching the Gold Medal from Australia in the final
minutes of what had been a thrilling game. Not only was this England’s
first gold medal in the competition, but also their first time in the final.

This was one of a number of signs that there was a change coming in
the world order of netball.

The growth of the major domestic leagues around the world and the
significant increase in the number of international player transfers has
been a major factor in raising the quality and competitiveness of our
international teams. The Quad Series – a joint venture by South Africa,
New Zealand, England and Australia has provided players with
additional world class competition during the periods between the INF
World and Regional International Events.

Another significant contributing factor is the growing investment in high
performance pathways and programmes by our Member countries,
thanks to the support of their National Governments and sponsors.

The strong link between investment in the elite game, creating role
models who then go on to inspire greater participation in grass roots
programmes, has been proven time and time again. In 2018 England
Netball commissioned a survey by YouGov PLC which reported a
dramatic rise in netball participation. They found that 130,700 adult
women had started playing the sport or were playing it more often as a
result of the country’s Commonwealth Games gold medal at Gold Coast
2018.
Netball World Cup Qualifiers

During 2018 the Netball World Cup 2019 Qualifiers took place in each of our five regions. As hosts of the Vitality Netball World Cup Liverpool 2019, England Netball prequalified. Australia, New Zealand, Jamaica, South Africa and Malawi qualified on the basis of their INF World Ranking. The table shows the teams that went on to be successful in the qualification tournaments.

INF provided grants to the hosts of these events to ensure the qualification tournaments were livestreamed around the world, enabling over 30,000 viewers to witness these thrilling and competitive games for the first time.

Fast5 Netball World Series

Melbourne was once again a fantastic host for our fast and furious Fast5 Netball World Series. Netball Jamaica’s Sunshine Girls looked like they might steal the crown this year, but Netball New Zealand’s Fast5 Flyers took the win once again, ending the 3-year series with a 2:1 win for NZ over England.

Netball World Cup 2023 Bidding Process

In 2018 we were delighted to receive two exceptional bids to host the Netball World Cup in 2023. During the thorough evaluation process Netball New Zealand and Netball South Africa each demonstrated their competence and enthusiasm for delivering a truly world class event.

Unfortunately there can be only one host and in February 2019 we announced Cape Town, South Africa as the chosen host. One of the key factors in the decision was the significant legacy programme proposed by Netball South Africa, underwritten by the Provincial and National Governments of South Africa and the certain impact of these programmes on the development of the global game, particularly in the wider African region.

These programmes include the provision of netball facilities, including 16 sprung wooden netball floors to be utilised in the Southern Africa region, enabling more venues to upgrade and host international games, as well as investment in more national netball facilities and coaching and umpiring programmes to upskill and increase the capacity of the netball workforce in Africa.

Special thanks must go to Matt Curtain, Independent Chair of the Bid Evaluation Committee for leading this process with the appropriate level of gravitas, fairness and due diligence.

Netball is on the rise on the continent of Africa. The eyes of the netball world were firmly fixed on Africa during the Netball World Youth Cup in Botswana in July 2017. Through the successful bid to host the senior Netball World Cup the momentum in Africa is gathering pace.
Empowering Through Netball

We communicate regularly with our stakeholders through a variety of digital means including the weekly Netball World Newsletter, our website and social media. The stories we tell underpin the three strategies outlined in our Netball 2020 plan. We built our vision and mission on those of our Member associations and regions and they in turn are using our strategies and goals to refine their programmes in alignment with ours, creating a powerful global force.

As President I have been overjoyed to visit so many of our Member countries and see how they are growing and developing our sport around the world. Since hosting the World Netball Championships in 2011, Netball Singapore has been instrumental in the development of netball across the Asian Region. INF Net Effect funding has been invested in coaching and officiating courses each year at the Region’s events.

In April 2018 I was delighted to meet Netball Thailand, one of the countries to benefit from this programme. They demonstrated their netball skills at the first ‘United Through Sport Festival’ at the annual SportAccord Convention in Bangkok. The Sport Festival was designed to promote participation in sports to bring unity and peace to a divided world. The Sport Festival will be a feature of every SportAccord Convention and we should ensure we make the most of this opportunity to showcase our sport around the world.

INF Net Effect is one source of funding made available to our Members via our Regional Federations. In addition the hosts of our major events provide funding for development and legacy programmes. ‘Net2019’ is the name of the legacy programme for the Vitality Netball World Cup 2019 delivered by England Netball and funded by UK Sport. This scheme is assisting in the development of elite performance structures in Zambia and grass-roots coaching and officiating expertise in Argentina. This three year programme continues until March 2020.

In an exciting development I am pleased to announce that the impact of VNWC2019 will be measured not only in the standard metrics of a major global sporting event such as ticket sales and worldwide viewership but also on how it has empowered the individuals, organisations and communities that it has touched. This is truly ground-breaking for the world of sport.

Governing with Integrity

Fairness and Integrity are important values at the heart of our sport. The INF Board has invested considerable time in 2018 in ensuring our Board and Governance structures are based on global best practice and fit for our purpose. The developments in this area are explained in full in the CEO’s Report.

We firmly believe that good governance is evidenced by the transparency of our actions and decision making. We make public the decisions and resolutions of the Board following each of our meetings. The board summaries and all of our Congress documentation are now visible to all in the resources section of our website: https://netball.sport/inside-inf/congress.

INF remains committed to doping free competition and training, as well as the support of the clean athlete. I am delighted to report another year of zero Anti-Doping Rules Violations in netball and furthermore that the World Anti-Doping Agency (WADA) has determined through its compliance questionnaire, that INF remains compliant with the World Anti-Doping Code.

In Closing

I would like to express my sincere thanks to the Members of the INF Board for their commitment to leading our sport. They devote significant portions of their own time to carry out their duties and they do this with great dedication.

Thank you to our sponsors and to our funders. To the International Olympic Committee (IOC) for their recognition and ongoing support – I am honoured to be able to contribute personally to their aims through my participation in the IOC Sport & Active Society Commission.

Thank you to the Commonwealth Games Federation – with whom we have a very special partnership and close working arrangement, based on shared values and a vision of a better world through sport. We also thank the many organisations who sponsor and partner our Member netball associations and make their empowerment and development programmes a reality.

Thank you to all the volunteers who support the INF; our officials, our coaches, our Committee, Working Group and Panel Members. We are reliant upon the expertise and goodwill of these great people to deliver our mission.

I shall be stepping down as INF President in 2019. My final duty will be to present the trophy to the captain of the winning team of the Vitality Netball World Cup 2019. The Organising Committee has been working so hard to ensure that this will be an incredible event and I am so excited that it is impossible to predict who will win!

I wish my successor every good will in their term of office. I am certain that the Members will choose a leader to build on the work of the current Board. It is time to reflect on what has been done and what must be done next to ensure that the future of the sport is as bright as the smiles on the faces of those women and girls who have been touched by the transformational power of netball.

Hon Molly Rhone OJ, CD
President

Net2019 Legacy Project - Argentina
From the Chief Executive

I am reporting on the progress towards the nine goals set out in the Netball 2020 Strategic Plan and the activities of the INF Secretariat, Committees, Working Groups and Panels who deliver the operational plan.

Governing with Integrity

Goal 1: Maintain an exemplary Governance Framework that is the benchmark for the sport of Netball

The iTrust Sport external review of governance completed in 2017 provided a roadmap for the INF for our activities in 2018. The Board decided that the Governance Working Group should become a standing committee of the Federation to ensure that the INF governance framework would continue to evolve in line with best practice and the specific needs of the Federation. The Board agreed a transparency policy - the assumption being that information about the activities of the Federation would be published, unless there is a reason not to do so (such as commercial or personal sensitivities). In light of this decision the INF now publishes the Member update and decisions of the board following each meeting on the INF website and has removed the password protection on the Congress documentation to enable external scrutiny of the affairs of the INF.

With an election for the President and Finance Director of the Federation due in July 2019 the Board commissioned an external governance advisor from the consultancy Value Alpha, to assist in a review of the role of the Board and the Directors and to consider succession planning. Two workshops were carried out at the July and November Board meetings. Guidance for election campaigns was developed and published to assist candidates in understanding what is considered appropriate when standing for election to the INF Board.

The Audit and Finance Committee evolved into the Audit and Risk Committee, to reflect better the activities that it undertakes to provide assurance to the INF Board on behalf of the Members.

One project overseen by this committee was to prepare for the introduction of new data protection legislation within the European Union (the General Data Protection Regulations or GDPR). This change in legislation drove the development of a number of new policies for INF and an upgrade of the IT hardware and software at the Secretariat. INF is entrusted by its athletes and volunteers to hold their sensitive personal information, such as medical records for anti-doping and international umpires' fitness test results. We owe it to them to ensure that we have the appropriate level of cyber security in place to mitigate, as best we can, the risk of a data breach.

Our Coaching Advisory and Rules Advisory Panels were reappointed in 2018 to lead on the development of coaching and the Rules of netball on behalf of the Federation.

Goal 2: Engaged and Proactive Members and Regional Federations

During 2018 we conducted an audit of our Members’ Constitutions. Constitutional documents were collated from 42 Full Member and 9 Associate Member countries and these have been evaluated against the constitutional guidance that we prepared in 2017. The audit will be shared with our Members and Regional Federations at Congress 2019 and will inform a workshop designed to assist the Members in developing their governance.

Goal 3: Netball - a drug free sport

Netball takes great pride in its reputation as a clean sport. In order to ensure that INF does its utmost to support the clean athlete, in 2018 INF developed a detailed risk assessment in respect of anti-doping which resulted in a test distribution plan that focuses on the highest risk factors. In 2018 in line with WADA guidelines the INF commissioned 12 anti-doping tests however in total 178 tests were undertaken in Netball by anti-doping organisations across the world. INF is delighted to report zero anti-doping violations in 2018.

During 2018 INF continued to work to develop its anti-doping administrative process with close support from WADA.
Thrilling World Class Events

Goal 4: Ensure a profitable and engaging event portfolio delivered through capable event management

The INF has established a Commercial Committee building on the learning of the Working Group that drove the rebrand of the Federation in 2014 and reform of the World Netball Championships to become the Netball World Cup in 2015.

The new committee, with experts in the field of broadcasting and the exploitation of commercial rights in sports events, led to the appointment of Lagardère Sports and Entertainment to sell the international broadcast rights for the Netball World Cup on behalf of the INF. The distribution strategy and sales plan were agreed with the committee and executed during 2018 and early 2019, ensuring the level of income for INF broadcast rights for the VNWC2019 will be significantly higher than that achieved in 2015.

This committee also developed the specification for a mobile telephone App that will allow fans around the world to watch matches and highlights from the Vitality Netball World Cup 2019. The INF has appointed StreamAMG to develop this App which will be built on a robust OTT (Over The Top) platform. Livestreaming of International events has been a major success for INF Members during 2017 and 2018 and INF has committed to supporting Members efforts further. After the VNWC2019 the App will provide INF Members and Regions with a platform to livestream their test matches and build the commercial profile of their events.

Goal 5: Fair and transparent bid process

The Board appointed a committee to undertake a full evaluation of the two bids received to host the Netball World Cup in 2023.

In September 2018 the Bid Evaluation Committee (BEC) directed a 2 day technical visit by the INF CEO to each of the bidding cities: Auckland, New Zealand and Cape Town, South Africa. Each of the bid teams presented their bids in person to the BEC at their meeting in November in Singapore. The BEC then completed a ‘Bid Evaluation Document’ which scored the bids across 13 key areas and outlined the evidence presented by the bid teams to underpin the scores. INF Members were consulted on the bids and the responses reviewed by the BEC.

In January 2019 the BEC provided the INF Board with its final report and unanimous recommendation. The INF Board supported the recommendation and appointed Netball South Africa and Cape Town, as the host for the NW2023. ‘Heads of Terms’ was signed between the INF and Netball South Africa and a public announcement was made in February 2019.

Goal 6: World class standards in officiating for International Events

In 2018 we put in place a plan to measure our performance and progress in World Class Officiating over the next few years based on the benchmark for ‘World Class Officiating’, which was defined by research completed by Wharton Consulting with our stakeholders. The roadmap of Officiating Advisory Groups (OAG) involving representatives from Members has been revised based on this.

The outcome from the International Umpires’ Award Testing Panel (ITP) review was announced in January 2018 and applications for Regional Officiating Coordinators (ROC) were received, with a process of selection completed for appointments implemented in January 2019. Vitality Netball World Cup 2019 (VNWC2019) Umpire and Umpires Appointment Panel (UAP) selection was completed through an OAG & appointments were announced in January 2019.

A survey on the kit currently provided by the INF to our international umpires & TP was completed, from which trials of new Match Official (Umpire) kit took place in January 2019. A further survey relating to International Officiating ‘identity’ was completed by the Members & INF Officials, with the outcome due to be revealed in 2019.

At the end of 2018 INF had 40 IUA (International Umpire Award umpires) and 17 ITID (International Talent Identified umpires). 17 individuals are on the International Umpire Award Testing Panel (ITP) as well as 8 ITP Cadets.

An automated system to process Umpire and UAP recommendations and appointments is now in use with Members making any International Umpire Requests to the INF direct into netWorld, an umpiring database and deployment system established in partnership with RSportz. The International Umpiring Manager (IUM) continues to engage with the voluntary international officiating workforce and our Members through regular communication, including the quarterly ‘Officiating News’ and attendance at International Netball events.
Empowering Through Netball

Goal 7: To achieve recognition from our stakeholders, through our communications and actions that netball, the INF and our Members are seen as a force for good

INF undertook a major research project in 2017 to understand how INF and netball are perceived by its stakeholders. The results of this research, carried out by Nielsen, were published in the 2017 Annual Report and Accounts but are summarised again above. These results show that netball is associated strongly with a positive social experience, positive role models and providing an accessible and welcoming environment for all. Netball is also considered a clean sport. The INF has work to do to affect the views of its stakeholders in relation to other factors.

The research will be repeated at the end of the strategic period (2020) to determine whether INF’s stakeholders have seen an improvement across the nine goals.

Goal 8: Effective, frequent and meaningful dialogue with all our stakeholders, including INF Members, Regional Federations, sponsors, funders, media, key global organisations and opinion formers to ensure our activities remain attractive and relevant to their developing needs

INF has invested in an ongoing integrated digital media campaign including website, publication of the weekly Netball World Newsletter, Facebook, Twitter and Instagram and three YouTube channels. Each of these methods is increasing in popularity and the Federation has decided to employ a Digital Marketing Officer to take this activity further in 2019.

The President and CEO have a programme of key stakeholder meetings which run throughout the year. These include meetings with our member netball associations as well as our external stakeholders such as the IOC, CGF, sports ministers and funding bodies, host cities and sponsors.

INF partnered with the communications team at the Commonwealth Games Gold Coast 2018 to promote the power of sport and in particular netball to change lives. INF Ambassador Peace Proscovia, Captain of the Ugandan netball team, captured the hearts of the media describing how netball has enabled her to achieve so much and inspire the girls in her home village in Uganda.

INF is recognised by UNICEF as a ‘pioneer organisation’ in developing the International Safeguards for Children in Sport and remains an advocate organisation in promoting safeguarding. In December INF CEO Clare Briegal, member of the international Advisory Board, was invited to speak on an expert panel at the Sporting Chance Forum at the UNESCO headquarters in Paris on how to move organisations beyond a focus purely on child safeguarding, to the full spectrum of child rights’ risks arising in the world of sport.

Goal 9: A Netball World Development Programme in place to grow membership and build capacity through the regions, particularly in countries with little or no opportunity for women and girls to develop outside the family home

During 2018 the Sustainability and Development Working Group has been developing ideas to establish a fundraising campaign for INF.

The funds raised will support the work of the Federation and our Members in using netball to empower women and girls around the globe; from schemes designed to introduce and grow the sport outside of the traditional Commonwealth countries to those devised to change the lives of the participants for the good, whether through improving their health and wellbeing or providing them with skills to enhance their lives or provide employment.

We look forward to launching the Foundation in 2019.
The INF Board met three times in 2018:
- Los Angeles, USA March 2018
- Liverpool, England July 2018
- Dubai, United Arab Emirates December 2018.

The key decisions made by the Board were:
- Approval of operational plans and budgets for 2018
- Approval of the INF Accounts and appointment of the auditor
- Host of the NWC2023
- Membership fee rates for 2019
- Changes to the committee structure of INF
- Operational plan to deliver ‘World Class Officiating’
- Appointment of an international broadcasting agency to sell rights for 2019 and 2023
- Establishment of a Foundation to generate philanthropic donations to support netball initiatives

INF Technical Panels & OAG’s

The Coaching Advisory and Rules Advisory Panels (CAP and RAP) were reappointed in April 2018. CAP met in August 2018 at the NWC Qualifiers – Americas Region. In partnership with the Americas Regional Federation (AFNA) CAP and the RAP Chair ran a highly successful coaching and officiating workshop. 84 participants attended the workshop and benefited from the latest insights into coaching and the application of the Rules of Netball.

RAP has been working on some minor updates to the Rules of Netball that will be shared with Members early in 2019.

An Officiating Advisory Group (OAG) is temporary, project specific and works with the International Umpiring Manager (IUM) to assist INF achieve its vision, values and strategic goals as outlined in the Strategic Plan. An OAG has representation from the Regional Officiating Coordinators (ROC) and suitable subject matter experts. The ROC who were in position until January 2019 were:

Africa: Isabel Du Piesanie
Americas: Carmeta Douglin
Asia: Lainie Houston
Europe: Alan Anderson
Oceania: Jan Skilton

INF Committees and Working Groups

The Audit & Finance Committee, renamed the Audit & Risk Committee, met by teleconference on three occasions and in person once in 2018 and completed the following activities:

- Overview and scrutiny of the accounts for 2017 and planning for the 2018 audit
- Recommendations to INF Board on financial policies and the application of accounting standards.
- Consideration of principal risks and uncertainties for the Federation
- Advising the Board on the re-appointment of the auditor and the audit fee
- Membership and compliance
- Oversight of activities relating to GDPR compliance

The Governance Working Group, renamed the Governance Committee, met three times and continued its work informed by the independent governance review carried out in 2017. It provided recommendations to the INF Board on changes to the Articles of Association that will be proposed at Congress to further govern the leadership of the Federation.

The INF Sustainability & Development Working Group did not meet in person in 2018. However the Chair of this group, Sue Taylor AM and the CEO directed the activities of the fundraising consultant Trish van Leeuwen during the year and in December she proposed a fundraising strategy for INF. The programme was approved by the INF Board and will be launched in 2019.

The Commercial Committee met on four occasions in 2018 and their programme of work has focussed on maximising the commercial income from INF events to enable the Federation to provide more services for Member netball associations.

The INF called for applications for Chair and Members of the INF Medical Committee. The new Committee will be appointed in April 2019 and will oversee the medical programme at the NWC2019.

### Rules Advisory Panel
Cheryl Danson OBE (Chair)
Jonathon Bredin
Michelle Phippard
Yvette Smith
Waimarama Taumaunu ONZM

### Coaching Advisory Panel
Jill McIntosh (Chair)
Bridget Adams
Sue Hawkins
Burka de Kock
Julia Lawrence
Dr Anita Navin
Norma Plummer AM
Yvonne Willering ONZM

A special thankyou to those RAP and CAP Members who stepped down in 2018; RAP - Leigh Gibbs, Mandy Nottingham, Vicki Wilson; CAP - Maureen Hall, Liz Broomhead MBE, Julie Hoomweg.

### Audit & Risk Committee
Janet Wrighton MBE (Chair)
Gordon Padley MBE
Ann Tod

### Medical Committee
Dr Shuaib Manjra (Chair)
Dr Grace Bryant
Dr Marion Bullock DuCasse

### Governance Committee
Dr Patricia Butcher (Chair)
Clare Briegal
Richard Bunn
Shirley Hooper
Tebogo Lebotse-Sebego PCH

### Sustainability & Development Working Group
Sue Taylor AM (Chair)
Raelene Castle ANZM
Tracey Neville OBE
Nikki Richardson
Pam Smith JP
Trish Van Leeuwen

### Bid Evaluation Committee
Matthew Curtain (Chair)
Emma Cowley
Gaby Hochbaum
Hon Molly Rhone OJ CD
2019 Preview

In 2019 we continue to deliver our Netball2020 Strategic Plan.

Thrilling World Class Events
The year ahead is dominated by the Vitality Netball World Cup 2019 to be held in the M&S Bank Arena Liverpool where 16 teams will compete for the trophy.

The event is built on four pillars that underpin the brand and the success of the event:

- Elite Sport
- Empowering Women and Girls
- One incredible destination
- Welcoming the World

The Organising Committee celebrated 100 days to go on 2nd April 2019 by inviting 100 schoolgirls to take part in a ‘100 Days, 100 Girls, 100 Goals’ netball event at Media City in Salford, home to World Cup broadcaster BBC. Nearly 90,000 tickets had been sold by then showing just how much support there will be for the teams taking part in July.

We will be working closely with the hosts of the Netball World Youth Cup 2021 - Regional Qualifiers. The first of these will be held in the Asia Region in Japan in July, with the other Regional Qualifiers taking place in 2020.

Governing with Integrity
The INF Congress will be held immediately prior to the VNWC2019 and will elect a new President for the Federation. From those registered already we expect this to be the best ever attended Congress.

We will deliver a full programme of workshops for Coaches, Officials and Administrators to support our Members in the delivery of their Governance, Events and Development programmes.

Empowering Through Netball
We are very excited about the launch of our charitable foundation that will take place in July. Funds raised by this foundation will create choices for our participants and support the empowerment of women and girls through netball around the world.

I am thankful to the Board, staff, consultants and dedicated volunteers who work with us on our committees, working groups and panels in our efforts to deliver the Netball 2020 plan. It’s satisfying to reflect on everything that we have achieved together already and what is possible in 2019.

Clare Briegal
Chief Executive Officer
Financial Report

The Directors are pleased to report on the financial performance of the International Netball Federation Limited (INF) for the year ending December 2018.

Financial Performance Review
INF recorded a deficit before tax of £342,441 in 2018 (2017: deficit of £320,236) this was as expected and reflects the four-year income generation cycle in which INF operates.

Income
Income (including interest) was £353,996 in 2018 (2017: £331,646). The main difference in the income received in the two years was in respect of income from competitions.

Member Numbers
Membership increased to 72 members (53 Full Members and 19 Associate) in 2018 (2017: 71, 50 Full Members and 21 Associate). In 2018 two Associate Members became Full Members and INF welcomed one additional new Full Member.

Membership Subscriptions
Annual subscriptions from our Members reduced slightly to £106,864 in 2018 (2017: £107,380). This was due to outstanding fees from prior years paid in 2017.

Competitions
In 2018 £84,964 (2017: £49,980) was received in respect of competitions. The increase from 2017 was due to the receipt of bid fees for NWC2023 and the sanction fee for NWYC2021.

Sponsorship
Sponsorship income reduced to £70,779 in 2018 (2017: £87,771). This was due to a reduction in the amount of value in kind (VIK) received which was as expected as there was not an INF world event in 2018.

Grants
The International Olympic Committee (IOC) provided grants to INF totalling £23,827 in 2018 (2017: £23,222) to support the Federation’s sports development and anti-doping programmes.

Expenditure
Governing with Integrity (Goal 1-3)
Expenditure in respect of Governing with Integrity was £327,744 in 2018 (2017: 307,433). The increase in expenditure here was due in the main to additional legal advice sought in respect of the INF media rights deal signed with Lagardère Sports Media Ltd in 2018.

Thrilling World Class Events (Goal 4-6)
Expenditure in respect of Thrilling World Class Events was £149,851 in 2018 (2017: 136,838). The increase in expenditure here was due in the main to the additional costs associated with the evaluation of bids for the NWC2023.

Empowering Through Netball (Goal7-9)
Expenditure in respect of Empowering Through Netball was £218,818 in 2018 (2017: 207,610). The increase in expenditure here reflects the investment made in digital communications in 2018 particularly in the livestreaming of the VNWC2019 regional qualification events.

A funding consultant was employed by the INF to provide expertise in relation to fundraising and philanthropy.

Net Effect grants to support Members’ development initiatives amounting to £25,000 were made to Regional Federations in 2018 (2017: £25,000)

Group Cash and Reserves
The balance sheet reports cash balances of £1,147,772 at the end of 2018 (2017: £1,395,580) and total reserves of £1,006,004 at the end of 2018 (2017: £1,351,350). This position reflects the issues discussed above.

Conclusion
INF continues to work hard to identify new sources of income and ensure that all expenditure incurred represents best value for money and is spent in pursuit of the goals of the Federation and its Members.

Ann Tod
Finance Director
### Income and Expenditure Summary for 2018

<table>
<thead>
<tr>
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<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td><strong>Income</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income from Competitions</td>
<td>£84,964</td>
<td>£49,980</td>
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<tr>
<td>Sponsorship Rights &amp; Royalties</td>
<td>£70,779</td>
<td>£87,771</td>
</tr>
<tr>
<td>Grants</td>
<td>£23,827</td>
<td>£23,222</td>
</tr>
<tr>
<td>Membership Subscriptions</td>
<td>£106,864</td>
<td>£107,380</td>
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<tr>
<td>Other Income</td>
<td>£56,309</td>
<td>£56,151</td>
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<tr>
<td>Interest</td>
<td>£11,223</td>
<td>£7,142</td>
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<tr>
<td><strong>Total Income</strong></td>
<td>£353,966</td>
<td>£331,646</td>
</tr>
<tr>
<td><strong>Expenditure</strong></td>
<td></td>
<td></td>
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<tr>
<td><strong>Goal 1:</strong> Maintain an exemplary Governance Framework that is the benchmark for the sport of netball</td>
<td>£201,971</td>
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<td><strong>Goal 2:</strong> Engaged &amp; Proactive Members &amp; Regional Federations</td>
<td>£118,314</td>
<td>£138,193</td>
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<td><strong>Goal 3:</strong> Netball - A drug free sport</td>
<td>£7,458</td>
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<tr>
<td>Governing with Integrity</td>
<td>£327,774</td>
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<td><strong>Goal 4:</strong> Ensure a profitable &amp; engaging event portfolio delivered through capable event management</td>
<td>£67,603</td>
<td>£75,490</td>
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<td><strong>Goal 5:</strong> Fair &amp; transparent bid process</td>
<td>£13,632</td>
<td>-</td>
</tr>
<tr>
<td><strong>Goal 6:</strong> World class standards in officiating for International Events</td>
<td>£68,616</td>
<td>£61,348</td>
</tr>
<tr>
<td><strong>Thrilling World Class Events</strong></td>
<td>£149,851</td>
<td>£136,838</td>
</tr>
<tr>
<td><strong>Goal 7:</strong> To achieve recognition from our stakeholders, through our communications &amp; actions that netball, the INF &amp; our Members are seen as a force for good</td>
<td>-</td>
<td>£11,950</td>
</tr>
<tr>
<td><strong>Goal 8:</strong> Effective, frequent &amp; meaningful dialogue with all of our stakeholders, including INF Members, Regional Federations, sponsors, funders, media, key global organisations &amp; opinion formers to ensure our activities remain attractive &amp; relevant to their developing needs</td>
<td>£98,224</td>
<td>£87,821</td>
</tr>
<tr>
<td><strong>Goal 9:</strong> A Netball World Development Programme in place to grow membership &amp; build capacity through the regions particularly in countries with little or no opportunity for women &amp; girls to develop outside the family home</td>
<td>£120,588</td>
<td>£107,839</td>
</tr>
<tr>
<td><strong>Empowering Through Netball</strong></td>
<td>£218,812</td>
<td>£207,610</td>
</tr>
<tr>
<td><strong>Total Expenditure</strong></td>
<td>£696,407</td>
<td>£651,882</td>
</tr>
<tr>
<td><strong>Deficit before Tax</strong></td>
<td>(£342,441)</td>
<td>(£320,236)</td>
</tr>
</tbody>
</table>
## Income and Expenditure Summary for 2018

![Source of Income Pie Chart]

### Summary Statement of Financial Position as at 31st December 2018

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FIXED ASSETS</strong></td>
<td>£1,054</td>
<td>£2,234</td>
</tr>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td>£1,262,171</td>
<td>£1,513,301</td>
</tr>
<tr>
<td><strong>CREDITORS</strong></td>
<td>£257,181</td>
<td>£164,186</td>
</tr>
<tr>
<td><strong>NET CURRENT ASSETS</strong></td>
<td>£1,004,990</td>
<td>£1,349,116</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td>£1,006,044</td>
<td>£1,351,350</td>
</tr>
<tr>
<td><strong>RESERVES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reserves Brought Forward</td>
<td>£1,351,350</td>
<td>£1,674,439</td>
</tr>
<tr>
<td>Deficit for the Year</td>
<td>(345,306)</td>
<td>(323,089)</td>
</tr>
<tr>
<td><strong>TOTAL MEMBERS’ FUNDS</strong></td>
<td>£1,006,044</td>
<td>£1,351,350</td>
</tr>
</tbody>
</table>
Notes